

ATHENS WOMEN'S FOOTBALL SUMMIT

INVEST. EMPOWER. INSPIRE.

16th - 17th October 2019

ATHENS-GREECE/1st International Conference

Riviera Coast - 18 Konstantinou Karamanli Ave 166 73 Voula - Greece (www.rivieracoast.gr)

Powered by IBF-Intelligent Business Forces - www.athenswfs.com, info@athenswfs.com



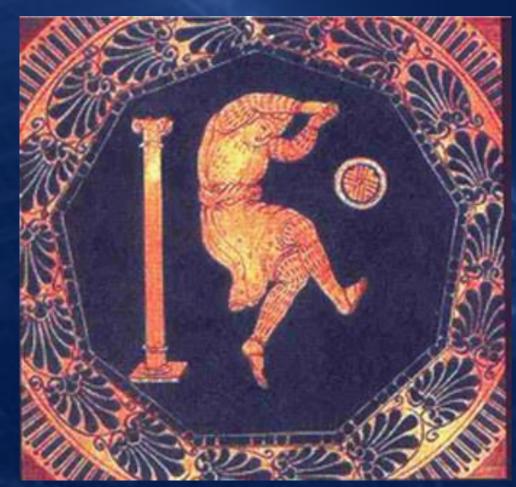


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WHATIS THE Athens WFS?





Woman playing with a football, 4TH Century BC, Athens

The Athens Women's Football Summit is part of the fight to nurture positive social change and achieve women's equal footing in football. It is a gathering with the purpose of promoting diversity and true inclusion of women in the sport, building an international consensus around the goals and means to be pursued, and fostering global investment opportunities in women's football - all while equipping attendees with the skills, confidence and contacts that they need to continue pushing forward.

Despite the long and impressive history of women in football ... crude stereotypes, ridiculous myths, underinvestment and inane discriminatory policies/decrees/regulations have hindered and discouraged women from playing the game. Women & girls have faced a range of daunting challenges that have prevented them from achieving their potential and reaching the top of their game, including unconscious bias, sexist attitudes, unsafe environments, as well as under-representation in coaching, sports media, ownership and the halls of power.

And yet, courageous pioneering girls and women play on and persevere. Together with their allies they continue to seek out the opportunity and respect they deserve and have promoted the fight for an equal playing field into an explosively evolving global movement where millions of girls and women around the globe play, follow, consume, suffer and rejoice in the Beautiful Game daily.

Media, investors and sponsors are rightly optimistic about the future of women's football, and new, long-overdue changes have created unlimited commercial opportunities. Women's football is a rapidly growing market which provides both strong commercial potential and valuable corporate responsibility possibilities - and companies, federations and governments have finally begun to recognize and act upon this exciting new reality.

It is time for nations to cheer for and support their women on the field and in the football boardrooms. It is time to clear away barriers, neutralize the obstructionists, and seriously invest in the now and in the future. And where better to discuss, plan and celebrate this movement than in the city of Athens. With its brilliant history of athletics, culture, innovation and democratic spirit, Athens can, as it has done during its glorious past, serve as the cradle of new ideas, inventions and collaborations in support of the dreams and aspirations of girls and women around the world through football. Athens is the ideal arena for this undertaking and an exciting forum for exploring new business- all while enjoying one of the greatest cities in the world - and at the AWFS the right people, clubs, companies and investors will be in the room!

Join us, on this our inaugural conference, make investment deals and be part of history! INVEST. EMPOWER. INSPIRE.

Marios Christos Sfantos, Esq.

IBF – Partner, New York Head of Communications at Valencia CF Academy New York Adjunct Professor of Sport Law, Mercy College, New York

Agisilaos Toumazatos

IBF – Founder & CEO
ECA/CMP Graduate
Ex-GM at PANATHINAIKOS FC





WOMEN'S FOOTBALL

TIME FOR CHANGE, A MOVEMENT TO BENEFIT ALL SOCIETY!







Athens WFS WHY ATTEND?



WORK TOWARD A NEW GLOBAL CONSENSUS, PUSH FOR PROGRESS!

MEET INTERNATIONAL SPEAKERS & ATTENDEES, EXPAND YOUR NETWORK!

LEARN ABOUT THE AMAZING WOMEN'S GAME, DISCOVER BUSINESS & INVESTMENT OPPORTUNITIES!

EXPLORE & ENJOY ATHENS!



Athens WFS AGENDA THEMES



/ / WEDNESDAY, 16TH OCTOBER 2019

- 09.00 10.00: Registration & Information
- 10.00 10.30: Opening Welcome
- 10.30 10.45: Minister of Tourism Brief Greeting
- 10.45 11.00: Minister of Athletic & Culture Brief Greeting

DAY 1 / WEDNESDAY, 16TH OCTOBER 2019

- 11.15 12.15: Status of the Game Globally
- 12.30 13.30: Key Drivers for Growing the Game
- 14.30 15.30: Player Representation in Women's Football
- 15.45 16.30: Where We've Been and Where We're Going
- 16.45 17.30: Lessons Learned from Top Women's Teams
- 20.00: GALA DINNER

DAY THURSDAY, 17TH OCTOBER 2019

- 10.00 11.00: Inclusion in Leadership
- 11.15 12.00: Special Moment of Personal Experience
- 12.15 13.15: Making Gender Equality a Reality
- 14.15 15.30: Brand Investment in Women's Football
- 15.30 16.15: The Female Players' Voice
- 16.30 17.15: Coach The Movie
- 17.15 17.30: CLOSING ANNOUNCEMENT







Carolina Morace

Professional International
Football Coach Most successful
Italian female footballer of all
time, IFAB, FIFA. Former Italian
women's national team (20002005, Canadian national
women's team (2009 to 2011)
and AC Milan Women (2018).



Brigitte Henriques

Vice President FFF (Fédération Française de Football).



Gilberto Silva

Brazilian World Cup Winner
Arsenal Invincible,
Copa Libertadores Winner,
FIFA Ambassador,
International Football Executive.



Tatjana Haenni

Head of Women's Football at Swiss Football Association, Former Deputy Director FIFA Head of Women's Football (2015-2017),

Ex.Member at European Club Association (ECA) Women's Football Committee.











Mayi Cruz Blanco
Global Head of Athlete
Programmes at ADECCO Group,
Former FIFA Head of Women's
Football Development
(2008-2017).



Owner of ARIS F.C.
Chairman at HETCO
(Hellenic Trade Council)
Chairman at Amani Swiss,
Founder at Karipidis Group of
Companies,
International Entrepreneur.



Ebru Koksal
Chair of Women in Football
www.womeninfootball.co.uk,
Former FIFA & UEFA Consultant,
Ex.CEO/BOD of Galatasaray,
1st woman elected to the BOD of the
European Club Association (ECA).



Yael Averbuch West
NWSLPA Executive Director
(USA National Women's Soccer
League Players Association),
, USA Women's National Team.







Leyteris Acgenakis **Greek Minister of Athletics & Culture**



Haris Theoharis Greek Minister of Tourism



Manos Staramopoulos Journalist, Correspondent of France Football, Don Balon, A Bola, Calciomercato, El Mundo Deportivo, Associated Press, Discoveryfootball.com. Represents Greece in the FIFA-France Football, for the prize "Golden Ball'. Accredited by UEFA ,FIFA, EU.



Sotirakopoulos Senior Football/Sports Journalist, Founder & CEO at **Sports Reporting Center**











Angeliki Arkadi General Director AEK FC, International Affairs -**UEFA** Main contact, Ex Member of UEFA Venue Directors 2002-2004, Venue Media Manager in Football, Olympic Games of ATHENS 2004 Member of LOC – UCL Final Athens 2007



Rupinder Bains Director on the Board of The Football Association (FA) & Member of the Women's Football Board, Managing Director of Pinder Reaux & Associates Law Firm (University of Cambridge)



Donna de Haan Principle Lecturer at The Hague University of Applied Sciences, **International Sports** Management



Dr.Leanne Norman Reader in Sport Coaching at Leeds Beckett University UK, Advocate for Gender Equality in Sport Coaching and Leadership.











Mary Kok-Willemsen
Owner Holland Football University,
President FootballEquals Foundation,
Speaker/Consultant Football/Leadership,
Previous Manager FC Twente Women.



Hubert Rovers
CEO at EFDNEuropean Football for
Development Network
(more than 70 Football Clubs
and Football Foundations).



James Galanis

President - Universal Soccer Academy,
Technical Director at New Jersey Youth
Soccer Association,
Personal Coach & Mentor of 2x World
Player of the Year Carli Lloyd,
USA's Top Youth Development Coach.



Nicole Allison
ex. GM at Tottenham Hotspur
Women Team,
Women's Football Consultant,
Representative and Athlete
Support Professional at Sisu
Sports Management.







Theodoros Karipidis
Owner of ARIS F.C.
Founder at
Karipidis Group of Companies,
International Entrepreneur



Arnar Gretarsson

Head Coach at KSV
Roeselare, Belgium,
International Football Expert,
Ex.Technical Director,
Ex.Football Player.



Katerina Salta
Co-Founder, HESTIA F.C.
Sport for Protection Program
Manager, International Olympic
Truce Centre.



Demetris Zenetos

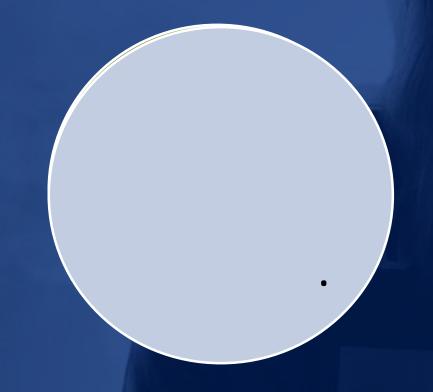
Head of Strategic Planning
at Qatar Football Association.







Katia Koxenoglou
Vice President & Deputy
Managing Director at
ATROMITOS F.C.



NOVA.



Alessandro Giacobbe

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Science & New Revenue
Channels



Sol Contreras Ledesma

Human Resources Director at

ELEVEN GT – Sports Football

Argentina









Sandra Radovic Co-Founder at A Friend, Marketing & Communication Firm



Leigh Pilkington President & CEO at Regal Sporting Group, Managing Director at Valencia CF Academy New York.



Alexander Kitroeff Professor of History at Haverford College, USA, Football Club Historian.



Adriano Del Monte Sports Television & Radio Presenter, International Experience in Sports Industry









Tracy Hamm

Head Coach at

University of California

(Davis Women's Soccer),

UEFA A' Coaching License,

Protagonist of the Movie

"COACH".

(www.coachthemovie.com)



Courtney Levinsohn

Executive Producer of the Movie
 "COACH"
 (www.coachthemovie.com),
Founder - Growth Through Sport,
ex. Coach at New York Athletic Club,
Former Captain & MVP of the WoSo
team at UC Berkeley.



Rachel LaSala
Director of Marketing and
Promotion of the Movie
"COACH"

(www.coachthemovie.com)



Shamila Kohestani
Former First Captain of Afghan
Women's National Soccer Team,
Recipient of the 2006 ESPY
Arthur Ashe Courage Award,
Blair Academy Alum,
Drew University Grad.







Marios Christos
Sfantos
Attorney at Law,
Head of Communications at
Valencia CF Academy New York.



Panayiota Betty
Angelis Tufariello
Attorney & CEO Intellectual/Industrial
Property and Entertainment Law
New York, USA.



Jim Gooley
Int. Women's Football Expert,
Ex. VP/Director at USA in
Pro. Women's Leagues Clubs.



Elena Kalogera, Msc
Psychiatrist-Psychotherapist
Specializing in Women's Health.





Maher Safi Global Marketing Director at Around the Rings, ex.Qatar Olympic Committee Advisor.



Jianis Vagias International Football Expert, Player Representation / Key Focus on Women's Football, Ex. Football Player.



Lindi Ngwenya MD at Sisu Sports Management Ltd, Business Development Sports Marketing Economic Chamber of Global Player Representation / Key Focus on women's football London, United Kingdom (Cambrige University).



Nelson Fernandes Commissioner at European Commerce & Industry (Brussels, Belgium), **Graduate Sports Business** Institute Barcelona











Vivian Fatourou
Senior Legal Counsel,
Accredited Mediator,
Lean In Hellas Member.



Xavi Bove
Sports Marketing Consultant
in Women's Football,
UEFA Marketing Volunteer



Jasmina Covic
Founder & Owner
Women's Football Agency,
Sports Management,
Athlete Manager.
(Munich, Bavaria)



Agisilaos Toumazatos

IBF-Founder/CEO,
ECA/CMP Graduate,
ex.GM at PANATHINAIKOS FC.
ex.Deloitte Director.





Richard Horton
Owner, Castle Holdings sro.,
International Investment Expert.



Amy Wanday
Founder & CEO at
African Sports Network.
(www.africansportsnetwork.co.ke)



Ms Quinter Odongo
CEO at Certified Sports
Management Agency (CSMA),
Ex. CEO Kariobangi Sharks
Football Club, Key focus on
Women in Sports & Sport for
development (Nairobi, Kenya).



Penny Konitsioti
Attorney at Law MSc,
International Sport Industry
Expert.







Ed Bowers

Podcaster & Creator of education2sport.com
(Empowering Uni Students & Graduates To Discover Their Sports Career Ambition)



Albert Sirignano
CEO at DDC Financial Group
Partner at DDC Capital





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Athens WFS AGENDA THEMES



/ WEDNESDAY, 16TH OCTOBER 2019

- 09.00 10.00: Registration & **Information**
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- 10.30 10.45: Minister of Tourism **Brief Greeting**
- 10.45 11.00: Minister of Athletics & **Culture – Brief Greeting**

DAY 1 / WEDNESDAY, 16TH OCTOBER 2019 DAY 2 / THURSDAY, 17TH OCTOBER 2019

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- 16.30 17.15: Coach The Movie
- 17.15 17.30: CLOSING ANNOUNCEMENT



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AGENDA DAY 1 / WEDNESDAY, 16TH OCTOBER 2019

09.00 - 10.00 REGISTRATION & INFORMATION

10.00 - 10.30 OPENING CEREMONY

- Introduction of the Conference and its Objectives
- Welcome and Thanks to Speakers, Clubs, Sponsors, Media

Event Host: Adriano Del Monte, Marketing Partner: Sandra Radovic

Co-Founders/Organizers: Marios Christos Sfantos, Agisilaos Toumazatos



Adriano Del Monte



Sandra Radovic



Marios Christos
Sfantos



Agisilaos Toumazatos

INTELLIGENT BUSINESS FORCES

AGENDA DAY 1 / WEDNESDAY, 16TH OCTOBER 2019

10.30 – 10.45 Greeting

MINISTER OF TOURISM

Brief Greeting - (Haris Theoharis)

10.45 – 11.00 Greeting MINISTER OF ATHLETICS & CULTURE

• Brief Greeting - (Lefteris Avgenakis)

11.00 – 11.15

COFFEE BREAK



Haris Theoharis



Leyteris Avgenakis

AthensWFS AGENDA DAY



AGENDA DAY 1 / WEDNESDAY, 16TH OCTOBER 2019

11.15 – 12.15 Roundtable

STATUS OF THE GAME GLOBALLY

Introduction Presentation by Jim Gooley (15m) Topics for discussion

- Women's Football: The Most Democratic of Sports
- Global participation: Players, Leagues & Organizations
- Economics: Attendance, Media Coverage, Sponsorship & Advertising
- Review of the Game in USA, Europe, Africa, South America
- Evolution is Critical: Dynamic vs Static

Moderator: Christos Sotirakopoulos

Panelists: Mayi Cruz Blanco, Jim Gooley, Amy Wanday, Mary Kok-Willemsen, Sol Contreras Ledesma)

12.15 - 12.30

COFFEE BREAK



Christos Sotirakopoulos



Mayi Cruz Blanco



Jim Gooley



Amy Wanday



Mary Kok-Willemsen



Sol Contreras Ledesma





INTELLIGENT BUSINESS FORCES

AGENDA DAY 1 / WEDNESDAY, 16TH OCTOBER 2019

12.30 – 13.30 Roundtable

KEY DRIVERS FOR GROWING THE GAME

Introduction Presentation by Rupinder Bains (15m) Topics for Discussion

- Extending the Reach of the Game and Increasing Participation
- The Need for Infrastructure/Financial/Technology Investments
- The Role of the Media (TV, Social Media, Press, etc)
- Enhancing the Commercial Value of the Women's Game
- Promoting Human Rights, Good Governance, Integrity and Stewardship

Moderator: Mary Kok-Willemsen

Panelists: Rupinder Bains, Hubert Rovers, Albert Sirignano,, NOVA, Demetris Zenetos

13.30 - 14.30





Mary Kok-Willemsen



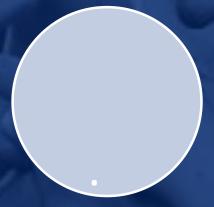
Rupinder Bains



Hubert Rovers



Albert Sirignano



NOVA



Demetris Zenetos





AthensWFS AGENDA D



AGENDA DAY 1 / WEDNESDAY, 16TH OCTOBER 2019

14.30 – 15.30 Roundtable

PLAYER REPRESENTATION IN WOMEN'S FOOTBALL

Introduction Presentation by Mayi Cruz Blanco (15m) Topics for Discussion

- The Crucial Role of Player Associations for Players' Rights
- The Importance of Quality Agency in Players' Career Progress
- Critical Success Factors in Contract Negotiations
- How Female Players and Coaches Can Leverage Global Career Opportunities
- The Catalytic Role of Mentors

Moderator: Janis Vagias

Panelists: Mayi Cruz Blanco, Agisilaos Toumazatos, Penny Konitsioti, Lindiwe Ngwenya, Yael Averbuch West, Jasmina Covic

15.30 - 15.45

COFFEE BREAK



Janis Vagias



Mayi Cruz Blanco



Agisilaos Toumazatos



Penny Konitsioti



Lindiwe Ngwenya



Yael Averbuch West



Jasmina Covic





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INTELLIGENT BUSINESS FORCES

AGENDA DAY 1 / WEDNESDAY, 16TH OCTOBER 2019

15.45 – 16.30 Roundtable

WHERE WE'VE BEEN AND WHERE WE'RE GOING

Introduction Presentation by Brigitte Henriques (15m) Topics for Discussion

- 2019 FIFA Women's World Cup
- French Women's Football
- Priorities and Goals for the Next Ten Years

Moderator: Adriano Del Monte

Panelists: Brigitte Henriques, Ebru Koksal

16.30 - 16.45

COFFEE BREAK



Adriano Del Monte



Brigitte Henriques



Ebru Koksal



Athens WFS A G E N D A D A Y 1 / WEDNESDAY, 16TH OCTOBER 2019



16.45 – 17.30 Roundtable

LESSONS LEARNED FROM TOP WOMEN'S TEAMS

Topics for Discussion

- Insights from Top Club
- Player Development and Academies
- Marketing & Communication and Business Activities
- Priorities for the 21st Century
- Best Practices and Lookouts

Moderator: Jim Gooley

Panelists: James Galanis. Katia Koxenoglou, Nicole Allison, Leigh Pilkington, Arnar Gretarsson

20.00 - 22.00

VIP GALA DINNER



Jim Gooley



James Galanis



Katia Koxenoglou



Nicole Allison



Leigh Pilkington



Arnar Gretarsson







AGENDA DAY 2/THURSDAY, 17TH OCTOBER 2019

10.00 – 11.00 Roundtable

INCLUSION IN LEADERSHIP

Topics for Discussion

- What Does the Beautiful Game Mean to the Player
- The Unique Challenges Female Players Face Daily
- What Needs to Change to Provide Players with the Focus and Freedom to Excell
- Players Associations: The Power of a Unified Voice
- The Role of Family, Mentors and Sponsors

Moderator: Manos Staramopoulos

Panelists:, Tatjana Haenni, Irini Karipidis, Mayi Cruz Blanco, Ebru Koksal.

COFFEE BREAK

11.00 - 11.15



Manos Staramopoulos



Tatjana Haenni



Irini Karipidis



Mayi Cruz Blanco



Ebru Koksal





INTELLIGENT BUSINESS FORCES

AGENDA DAY 2/THURSDAY, 17TH OCTOBER 2019

11.15 – 12.00 Roundtable

SPECIAL MOMENT OF PERSONAL EXPERIENCE

Carolina Morace

- My Life, My Experience
- My Lessons Learned
- My Message

Interview by Betty Tufariello

12.00 - 12.15

COFFEE BREAK



Caronia Morace



Betty Tufariello





AGENDA DAY 2 / THURSDAY, 17TH OCTOBER 2019

12.15 - 13.15 **Roundtable**

MAKING GENDER EQUALITY A REALITY

Introduction Presentation by Angeliki Arkadi – AEK FC (15m) **Topics for Discussion**

- Needs, Challenges & Opportunities: The MIDDLE EAST, AFRICA, SOUTH AMERICA & INDIA
- Progressing Towards Gender Equality & Creating Safe Spaces for Players
- Ensuring Inclusion in Sport and Diversity in Leadership
- Sport as a Tool For Inclusion and Humanitarian Work

Moderator: Jim Gooley

Panelists: Angeliki Arkadi, Tatjana Haenni, Gilberto Silva, Dr.Dona de Haan, Alessandro Giacobbe,

Dr.Leanne Norman

13.15 - 14.15

LUNCH



Jim Gooley



Angeliki Arkadi



Tatjana Haenni



Gilbert Silva



Dr.Donna De Haan



Alessabdro Giacobbe



Dr.Leanne Norman





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Athens WFS A G E N D A D A Y 2 / THURSDAY, 17TH OCTOBER 2019



14:15 – 15.30 Roundtable

BRAND INVESTMENT IN WOMEN'S FOOTBALL

Topics for Discussion

- Opportunity Overlooked Women: Loyal Consumers Who Buy From Those They Trust
- Women's Pro Football: Impact on Branding
- Brand Investment: Profit via Sponsorship
- Corporate Social Responsibility: Crucial Role
- Strategic Sponsorships: Understanding Client Goals
- Elements & Examples of an Effective Sponsorship Agreement

Moderator: Mary Kok-Willemsen

Panelists: Jim Gooley, Betty Tufariello, Maher Safi, Nelson Fernandes.



Mary Kok-Willemsen



Jim Gooley



Betty Tufariello



Maher Safi



Nelson Fernandes





AthensWFS AGENDA DA



AGENDA DAY 2 / THURSDAY, 17TH OCTOBER 2019

15.30 – 16.15 Roundtable

THE FEMALE PLAYER'S VOICE

Topics for Discussion

- What Does the Beautiful Game Mean to the Player
- The Unique Challenges Female Players Face Daily
- What Needs to Change to Provide Players with the Focus and Freedom to Excel
- The Role of Family, Mentors and Sponsors
- The Refugee and the Migrant: Football as an Empowerment, Joy and Inclusion

Moderator: Ed Bowers

Panelists: Quinter Odongo, Katerina Salta, Elena Kalogera, Vivian Fatourou

16.15 - 16.30

COFFEE BREAK



Ed Bowers



Quinter Odongo



Katerina Salta



Elena Kalogera



Vivian Fatourou





AthensWFS AGENDA D



AGENDA DAY 2 / WEDNESDAY, 17TH OCTOBER 2019

16.30 – 17.15 Roundtable

COACH - THE MOVIE

Present the film "Coach"

- Coach follows Tracy Hamm in Her Quest to Earn Her UEFA A Coaching License
- Celebrating Women Who, Despite Obstacles are Forging Their Own Path in Football
- Q & A with coach Tracy Hamm and the Film's Makers

Moderator: Mary Kok

Panelists: Tracy Hamm, Courtney Levisohn, Rachel La Sala



Mary Kok-Willemsen



Tracy Hamm



Courtney Levisohn



Rachel La Sala





AGENDA DAY 2/THURSDAY, 17TH OCTOBER 2019

17.15 – 17.30

CLOSING THOUGHTS & SPECIAL ANNOUNCEMENT

17.30 - 19.00

DEPARTURES



Marios Christos Sfantos



Agisilaos **Toumazatos**







Athens WFS STRATEGIC PARTNERS!







DDC











BRW CONSULTING





AthensWFS FOOTBALL CLUBS!















WOMEN'S FOOTBALL

A BIG INVESTMENT OPPORTUNITY!







Athens WFS WHY INVEST?



WOMEN'S FOOTBALL is a rapidly growth market represents both strong commercial opportunities and corporate responsibility programs.

Key facts that establishes women's football as a big opportunity for investment are the:

- AUDIENCE VOLUME. The women's audience volume is more than 50% of global consumers volume and is capable of generating significant levels of interest for sponsors, advertisers, investors, etc.
- **EFFECTIVE AUDIENCE PROFILE.** The audience profile allows sponsors, advertisers, investors, etc to use it as a vehicle to reach unlimited market opportunities.
- STRONG AUDIENCE PERCEPTIONS. The audience perceptions in terms of size and profile should leave little room for doubt about the scale of the opportunity.
- NEW SUPPLY. Women's football can attract significant audiences of sports fans, and of non sports fans express a keen interest in seeing more women's sports.



Athens MFS WHY SPONSOR?



- CONNECT YOUR CORPORATE VALUES WITH GENDER EQUALITY, DIVERSITY AND INCLUSION! ENHANCE YOUR CORPORATE BRAND!
 - SHOWCASE YOUR PRODUCTS & SERVICES TO A GLOBAL AUDIENCE, CREATE YOUR FANS, INCREASE YOUR SALES!
 - LEVERAGE STRATEGIC PARTNERSHIPS, MEET DECISION MAKERS AND MAKE BUSINESS & INVESTMENT DEALS!
 - CORPORATE INVESTMENT IN WOMEN'S FOOTBALL IS A DECISIVE FACTOR FOR A SUSTAINABLE BUSINESS GROWTH!



Athens WFS HOWSPONSOR?



TAILOR-MADE SPONSORSHIP PACKAGES

Please get in touch with us and let's figure out how we can work together! info@athenswfs.com info@ibfnow.com +30 (211) 016 8140, +1 347 535 2466



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Media

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WOMEN'S FOOTBALL

A CHANCE TO FALL IN LOVE WITH THE BEAUTIFUL GAME AGAIN!









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